The Information Lab

FIND IT | PROVE IT | DELIVER IT

OFFER 2 OF 3 · PROVE IT

Prove it works before you commit.

In up to four weeks, we build your best AI use case as a working proof of concept on your own data, and give you the business case to take it into production.

PRICE	TIME	START BY
€19,500 + VAT	**Up to 4 weeks**	**28 February 2027**

THE CHALLENGE

You have a use case in mind, but before investing in the full solution, you want proof it will pay off. Is the data good enough? What would a proper build cost? What would it really save? Without answers, the project stalls.

WHAT YOU GET

Working prototype
Built on your data, in your Microsoft tenant, yours to keep

Results report
What it achieved against the measure we agree up front

Investment-grade business case
Cost, yearly value, payback and risks, for your CFO

Target solution architecture
How it would run in production

Leadership demo
A 60-minute live demo and Q&A

Cloud-spend snapshot
Where your cloud spend can be cut

HOW IT WORKS

1. **Week 1**
   Validate the use case, success measure and baseline; confirm connection to required data
2. **Weeks 2–3**
   Build the prototype: Power BI or Fabric, an AI agent, or a forecasting model
3. **Weeks 3–4**
   Test with real users against the success measure
4. **Week 4**
   Target architecture and leadership demo

WHAT WE NEED FROM YOU

- A business owner, about an hour a week
- A technical contact for data and tenant access
- A sample of data (it can be anonymised)
- 2–3 users to test the prototype
- Time with your leadership team to review and discuss our demo
- Your Microsoft licensing details

RESULTS WE'VE DELIVERED

Irish consumer products company: Automated matching for 90% of bank transactions, enabling the finance team to move from twice-weekly to daily reconciliation.

WHAT'S NEXT

If it works, your business case and architecture become a ready-to-sign Deliver it proposal. Half your fee (€9,750) can be credited against Deliver it.*

Sign by 8 December 2026. Start by 28 February 2027.

Book a 20-minute call

Fixed price for one use case. 50% on signature and 50% at the demo, or 100% on signature to use 2026 budget. Azure consumption billed to your subscription. *One credit per organisation. Credit applies when the next engagement is signed within 30 calendar days and starts within 45 calendar days of the previous one finishing. Prices exclude VAT. One offer per organisation. Proposals valid 14 calendar days from issue, and no later than 8 December 2026. Limited Q1 slots.

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